



# Worksheet

| Name:             |  |
|-------------------|--|
| Roll No: Section: |  |
| Date:             |  |

## **ENTREPRENEURIAL SKILLS-II**

**Unit-4** 

#### 1. Answer the following questions:

- (a) What is an entrepreneur?
- (b) Describe any two qualities of entrepreneurs.
- (c) Why entrepreneurs are called job creators?
- (d) What is a service business?
- (e) What is a manufacturing business?
- (f) What are the functions of an entrepreneur?
- (g) What are the myths associated with entrepreneurship?
- (h) "Every business idea needs to be very unique and special." Elaborate.
- (i) "The best way to predict the future is to create it" is true for entrepreneurs." Elaborate.

### 2. Identify the incorrect statement and rewrite it correctly.

- (a) It is not necessary that an individual need a lot of capital to get a business up and running.
- (b) One definitely has to be young to be a successful entrepreneur.
- (c) Many people assume that entrepreneurs are born, not made.
- (d) When the business is rapidly growing, an entrepreneur should not devote more time to the business for future aspects.
- (e) An entrepreneur is a practical dreamer; he has to visualize the needs of the market in the society.
- (f) An entrepreneur has not to do any exploration before starting a business.
- (g) New business venture creation includes launching a company, buying a business, taking a franchise, starting a new venture in a family business or commercializing a technology.

## 3. Write about the following entrepreneur:

|    | (a)                                   | Rajiv Bittu:     |  |
|----|---------------------------------------|------------------|--|
|    | (b)                                   | Kalpana Saroj:   |  |
|    | (c)                                   | Urvashi Sahni:   |  |
| 4. | Write two functions of the following: |                  |  |
|    | (a)                                   | Commercial:      |  |
|    | (b)                                   | Managerial:      |  |
|    | (c)                                   | Promotional:     |  |
|    | (d)                                   | Entrepreneurial: |  |

